

The future is clean.

The future is cool.

Pioneer in end-to-end measurable high-performance building-energy solution

Delivering over 70% energy savings, while ensuring wellness air quality and long-term value.

Thien Juengwirunchodinan, Solution Development Director



FRAGRANT GROUP RECEIVED A COMMEMORATION AWARD FOR ITS CONTRIBUTION TO THE WATERWAY CONSERVATION PROJECT



Prime Minister Yingluck Shinawatra honored a commemoration award to Mr. James Duan, CEO of Fragrant Group for the company's contribution to the Waterway Conservation Project. The project had successfully dredged and cleaned the canals to improve the city's drainage capacity and beautified the 307 waterways in Bangkok and its vicinity. The awarding ceremony was held recently at Central World Shopping Complex.

GENERAL ANATAPORN KANJANARAT, MINISTER OF ENERGY, PRESIDED OVER THE BUILDING ENERGY CODE (BEC) AWARDS 2016 CEREMONY



Ministry of Energy's Department of Alternative Energy Development and Efficiency (DEDE) awarded an accredited label of the energy efficiency building design to two of Fragrant Property's projects: the Circle Living Prototype and the Circle Sukhumvit 11. Both projects design meets the 'Building Energy Code' [BEC] requirements as regulated by DEDE.

This ceremony was held to deliver accredited label of the energy efficiency building design for new building, both private and government buildings that meet all the requirements. DEDE have been assessing contending building designs that were sent in for evaluation during 2009-2015. There are 30 energy efficiency buildings which awarded 'Good' label. There are 24 buildings which awarded 'Excellent' label and 9 buildings were awarded 'Outstanding' label.

Mr. Praphon Wongtharua, DEDE director-general revealed that BEC accreditation label 2016 campaign is part of the government's effort to promote and encourage both government and private sectors to give importance to designing green building in accordance to the Building Energy Code (BEC) requirements. The BEC standard enforcement should be presented to the Building Control Committee by November 2016.

ESG REAL. VISION TO ACTION













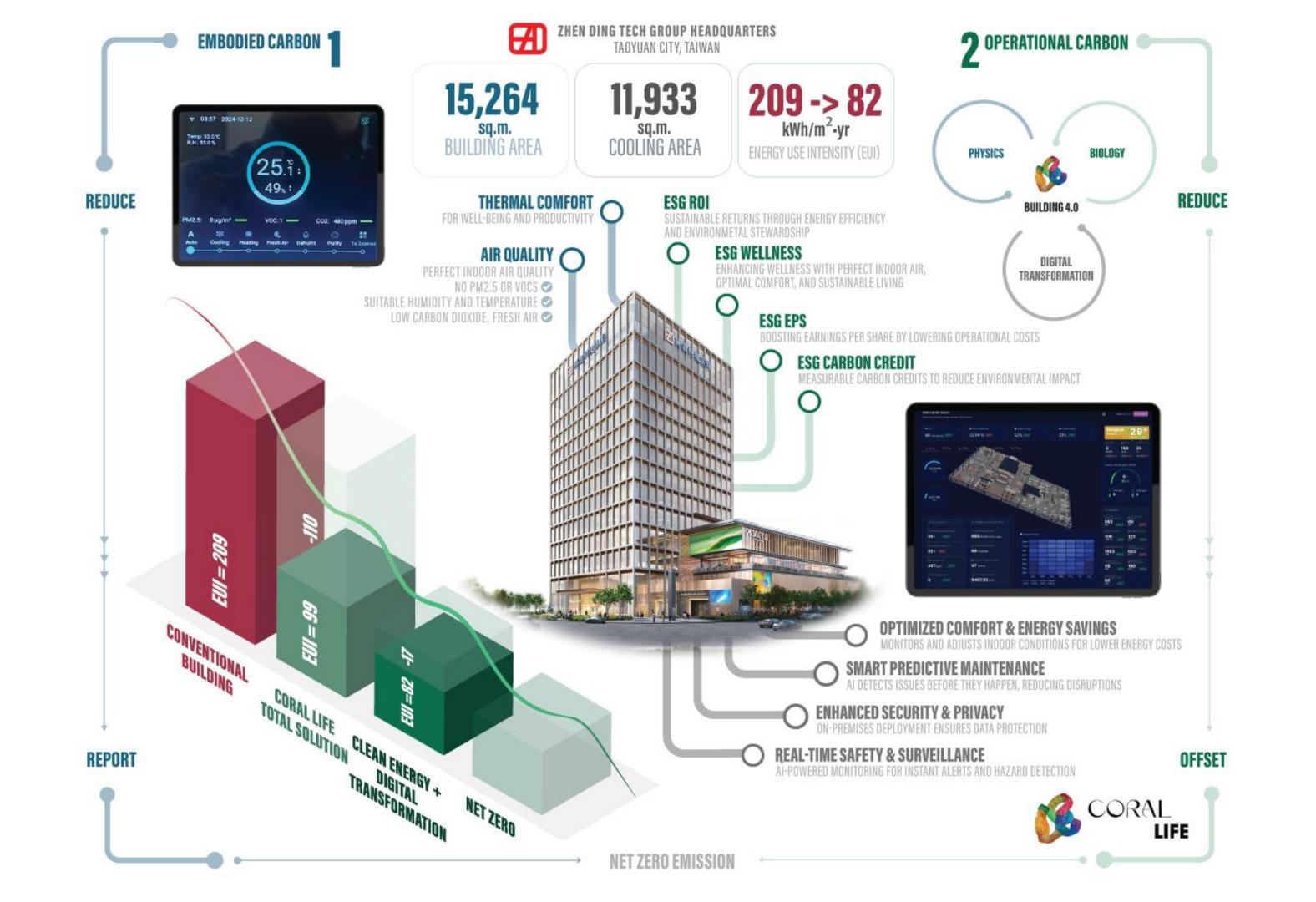






12 - 13 MARCH 2025 Island Hall @Fashion Island





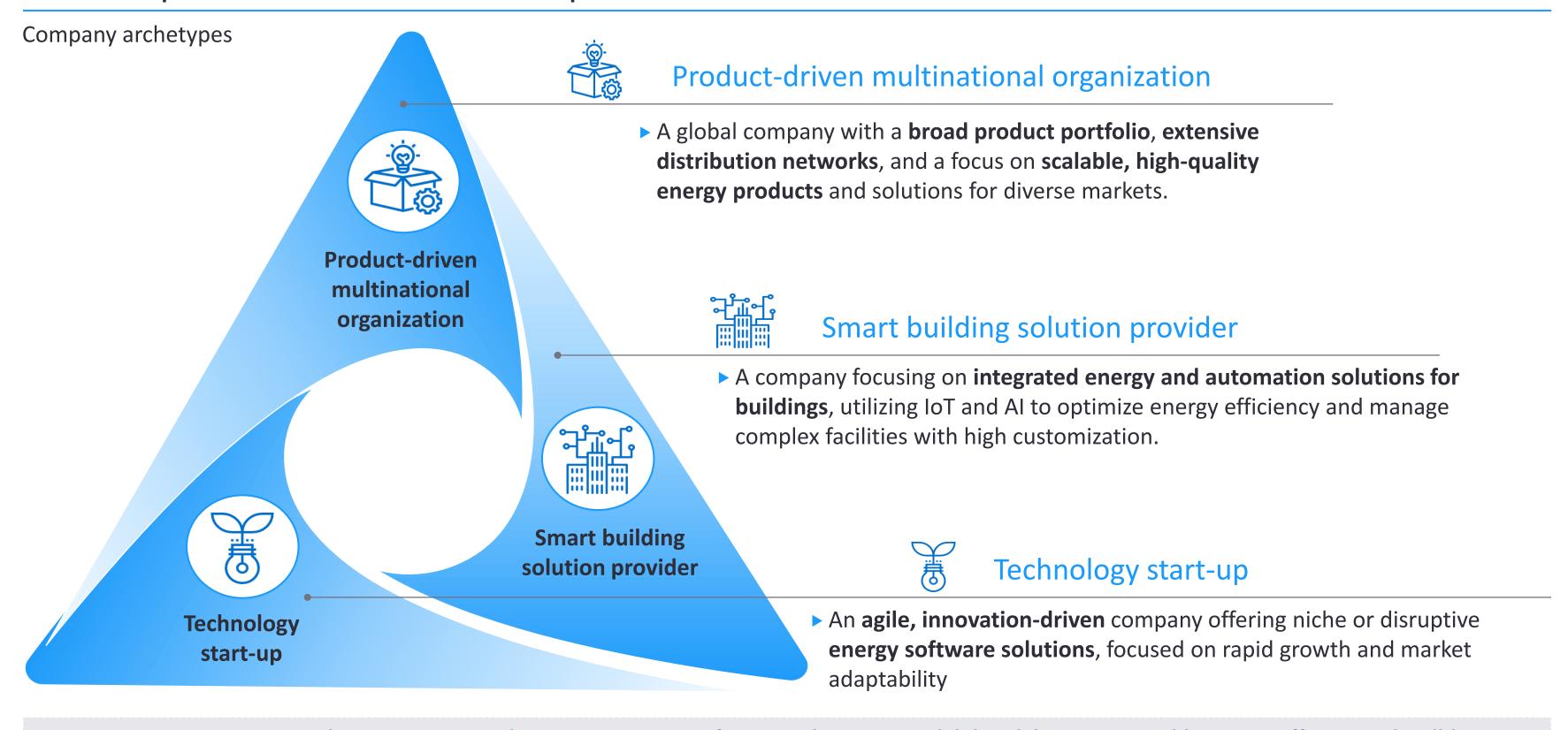


THEY SAVE 70% ENERGY COST THEY BREATHE IN WELLNESS AIR THEY ARE TANGIBLE ESG SOLUTIONS THEY ARE MODERN LANDMARKS



3 archetypes in the energy solution space: many MNOs started off with products; smart building solution providers and tech start-up focus more on solutions and services





We utilize innovative products to create a transformative business model that delivers measurable energy-efficient and well-being solutions

Source: EY-Parthenon analysis

Coral Life Model – EaaS

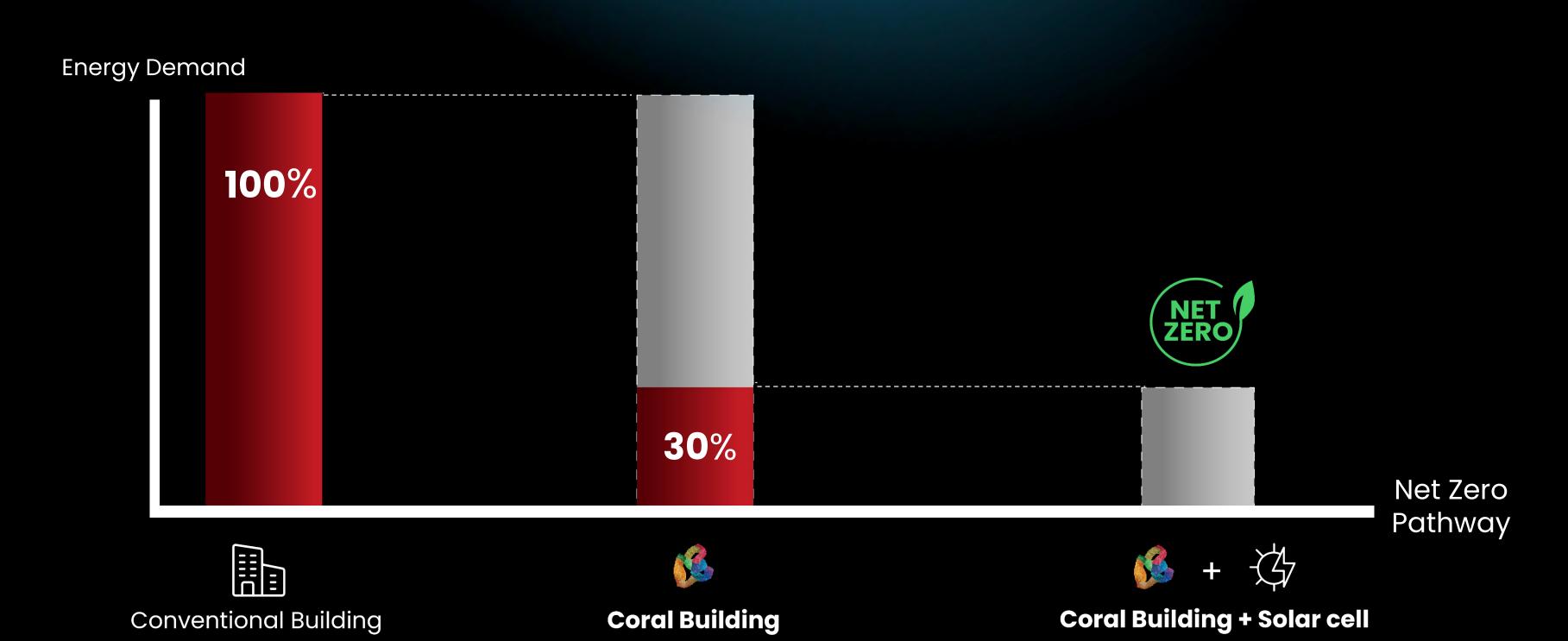


Benefits to owners

- no initial investment cost
- Earn energy saving after contract end
- Realize tangible ESG delivery
- Wellness-grade indoor air quality for occupants and customers



THE BEST WAY TO SAVE ENERGY IS ENERGY UNUSED.



Measurable Energy Efficiency & Perfect Air Quality

SINGAPORE





THAILAND 300 kWh/m²yr

SINGAPORE 225 kWh/m²yr

Saint-Gobain Tower 34 kWh/m²yr

FRANCE

USA Bullitt Center 28 kwh/m²yr 公 谕







THAILAND



68 kWh/m²yr



IAQ



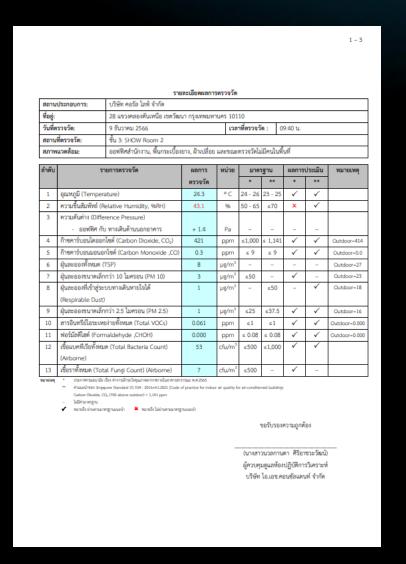
PM2.5	Level 0
VOC	<u>Level 0 - 1</u>
CO ₂	< 1000 ppm
R. Humidity	40 - 60 %
Cooling temp	25 °C

Measurable Energy Efficiency & Perfect Air Quality



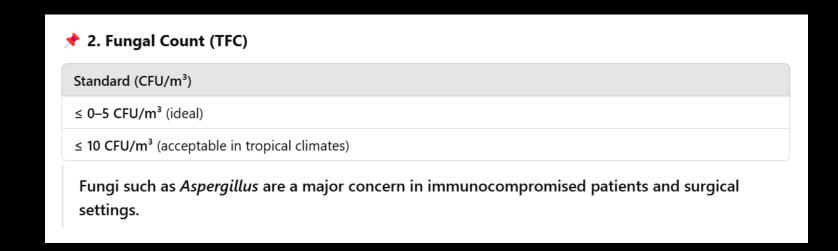
Coral Life standard for Indoor air





12	เชื้อแบคทีเรียทั้งหมด (Total Bacteria Count)	53	cfu/m³	≤500	≤1,000	√	√	
	(Airborne)							
13	เชื้อราทั้งหมด (Total Fungi Count) (Airborne)	7	cfu/m³	≤500	_	✓	1	

WHO standard for hospital operation clean room air





Coral Head Quarter @ Sukhumvit 39, Bangkok



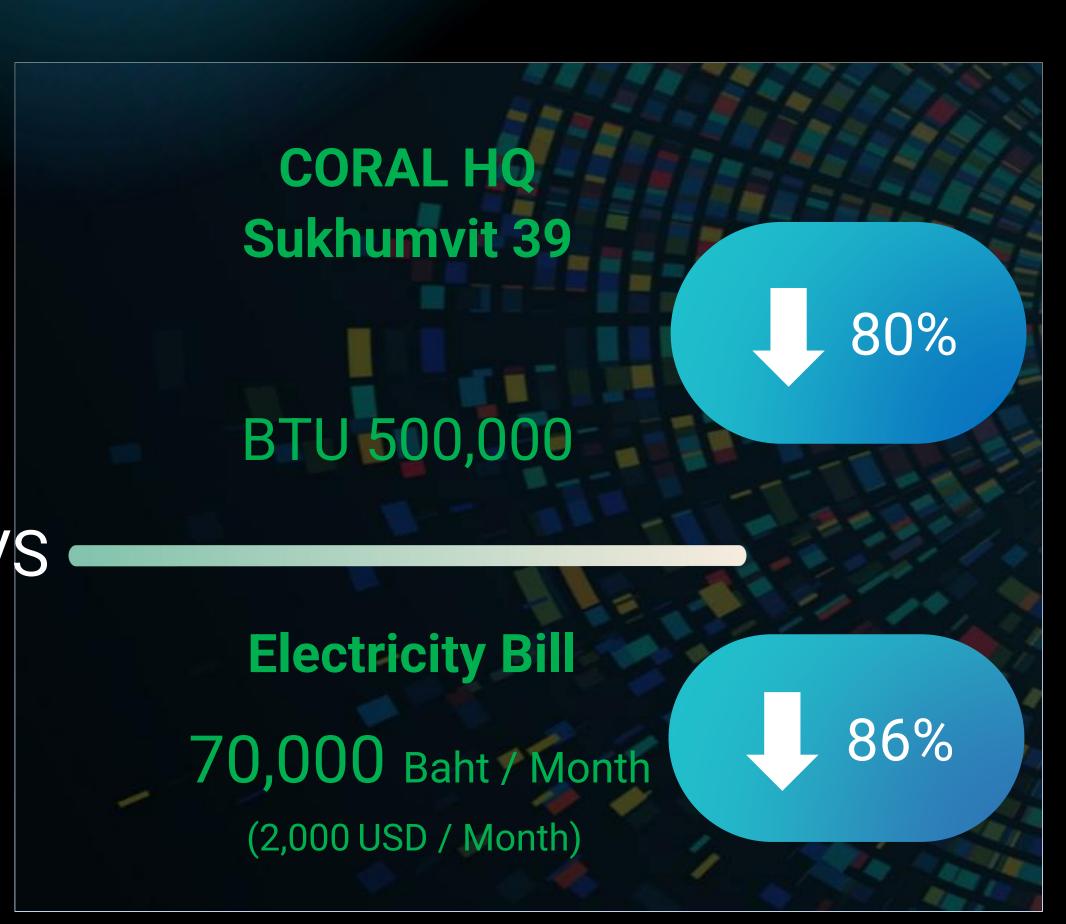


Conventional Buildings

BTU 3,000,000

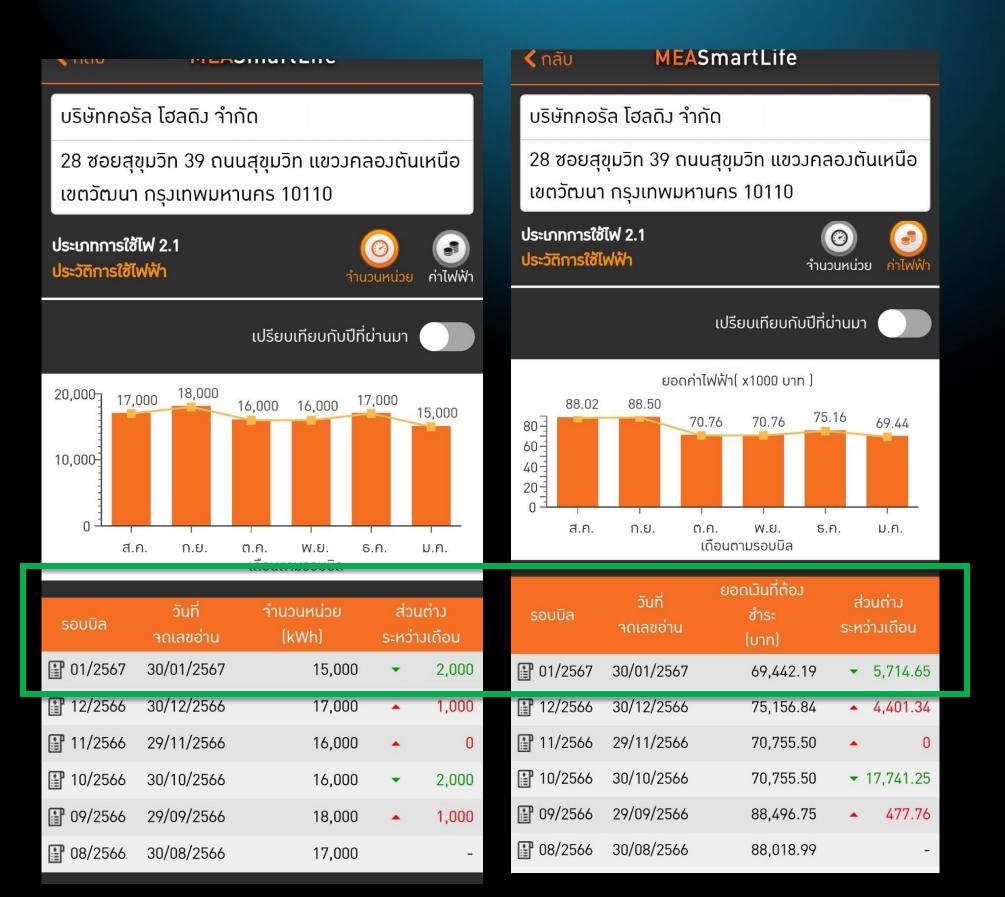
Electricity Bill

4-500,000 Baht / Month (14,000 USD / Month)





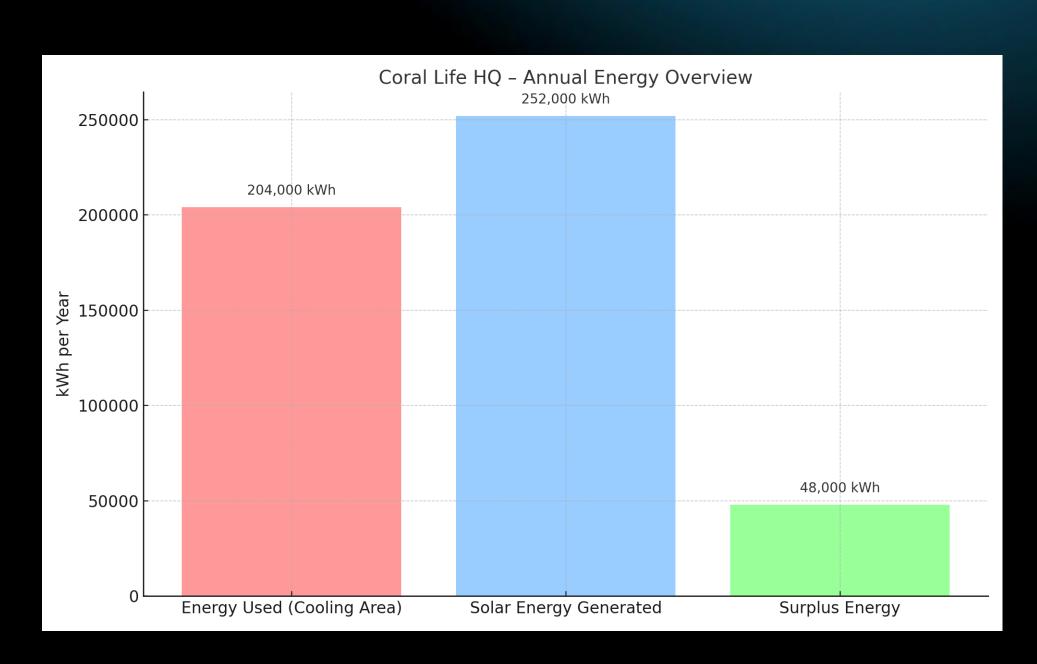




Electricity Bill
~ 70,000 Baht/Month
(2,000 USD / Month)







Coral Life HQ – Solar & Energy Overview

•Total building area: 4,300 m² •Cooling zone: 3,000 m²

•Energy use: 204,000 kWh/year

•Rooftop solar (900 m²): 252,000 kWh/year

•Surplus: 48,000 kWh/year

•Revenue at 2.75 THB/kWh:

132,000 THB/year

OUR TRACK RECORD





HouseX (New Construction) Cooling load: reduce 90% **EUI Range** : $50-70 \text{ kWh/m}^2\text{yr}$



Circle Sukhumvit 31 (New Construction) Cooling load: reduce 70% **EUI Range** : 50-70 kWh/m²yr



PTT OFFICE (New Construction) Cooling area: 2,600 sqm.

Cooling load: 646,000 BTU. (reduce 75%)

EUI Range : $50-70 \text{ kWh/m}^2\text{yr}$



Grandprix (Retrofit)

Cooling area: 2,200 sqm. Cooling load: 522,000 BTU.

(reduce 76%)

EUI Range: 53.97 kWh/m²yr



A49 Office (Extension)

Cooling area: 1,293 sqm.

Cooling load: 300,000 BTU. (reduce 77%)

EUI Range : $50-70 \text{ kWh/m}^2\text{yr}$















UNO (New Construction)

Cooling area: 780 sqm.

Cooling load: 176,000 BTU. (reduce 77%)

EUI Range: 50-70 kWh/m²yr



JKN (Extension)

Cooling area: 1,573 sqm.

Cooling load: 374,000 BTU. (reduce 76%)

EUI Range : $50-70 \text{ kWh/m}^2\text{yr}$



Cooling area: 3,000 sqm.

Cooling load: 500,000 BTU. (reduce 80%)

EUI Range : $68 \text{ kWh/m}^2\text{yr}$

BEFORE

AFTER







Office (Retrofit) - Reduction from fan coil from 80 units down to only 12 units

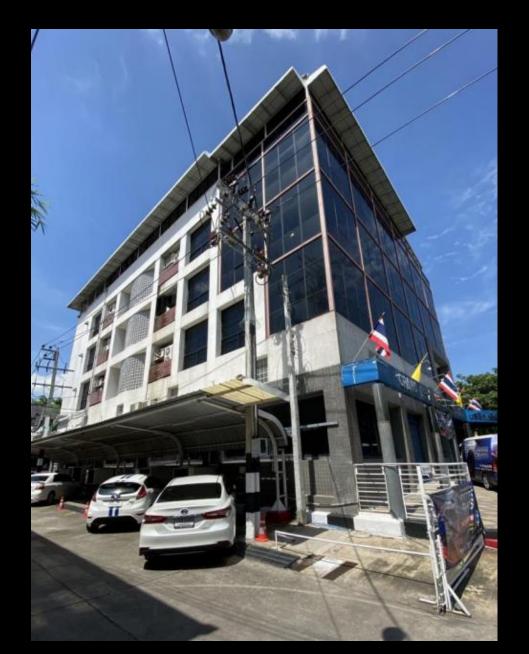
Cooling area: 2,200 sqm.

Cooling load: 522,000 BTU. (43.5 Ton)

Saving CO2 emission 90 Ton/Y



BEFORE



AFTER







Office (Retrofit) - Reduction of electricity bill from 500,000 \$\Begin{array}{c} Month to 100,000 \$\Beta/Month \end{array}

Cooling area: 2,200 sqm.

Cooling load: 522,000 BTU. (43.5 Ton)

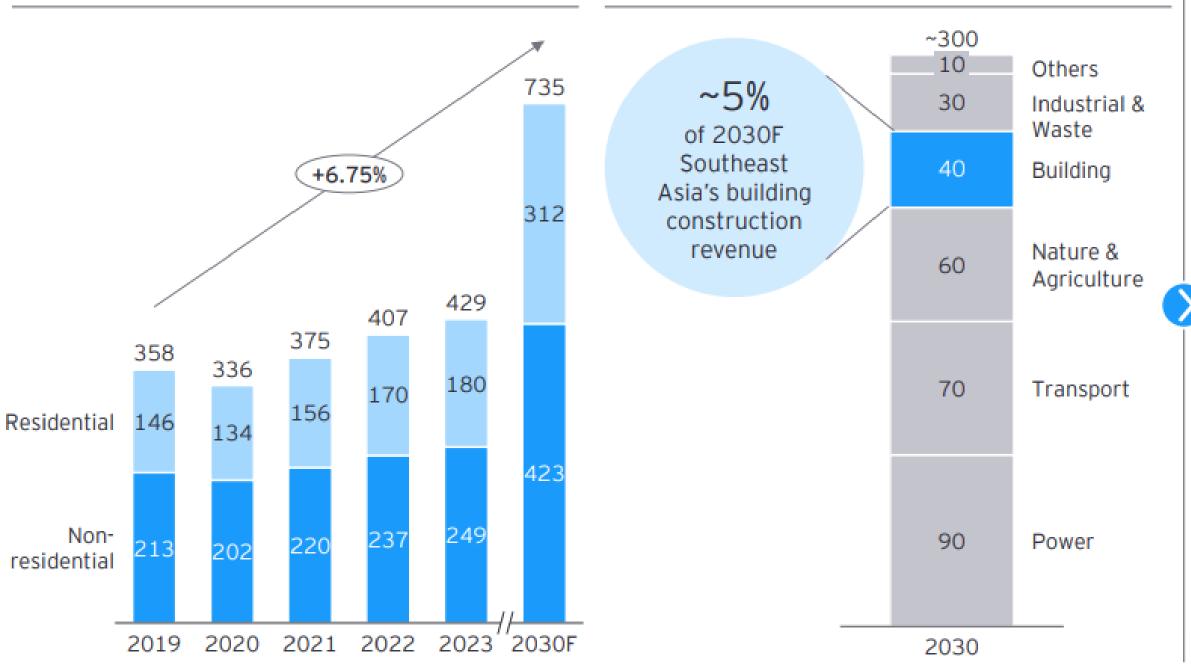
Saving CO2 emission 90 Ton/Y

SEA's building construction market size is estimated to grow at ~7% to USD 735B by 2030; Out of which, green economy to take up 5% via building energy-saving solutions



Southeast Asia's Building Construction¹ Revenue by Type (traditional building + green building), (2019-30, USD B)





Investment opportunities

Energy-saving tech

Interest and adoption driven by cost-savings business case

Cooling-as-a-service -

Emerging innovative business model with demand driven by costsavings and enabled by tech/hardware

Green building products —

Large but fragmented market for building products, expect increase in adopt as regulations evolve

District cooling

Growing interest in SEA to remain small / strategic, given that tech is new and needs master

Recent developments



SG-based company providing smart home appliances (e.g. loT solutions, telematics) invested by Canadian electronics company Celestica

but expect opportunities planning



Joint venture between UAE's national central cooling company and IFC to deploy \$400M in SEA and India



Vietnam-based to produce sustainable construction materials invested by Vietnam Electrical Equipment Joint Stock Corporation



Singapore-based Keppel District Heating and Cooling System secured \$220M contract to develop and operate district cooling system in Jurong Innovation District



^{1.} Revenue refers to output value of services and activities associated with building construction, such as design, engineering and installation Source: Frost & Sullivan, EMIS Insights, NESDC, EY-Parthenon analysis



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